

**2009**  
**LISTED PRICE vs. SELLING PRICE**

**An Analysis of the Selling Price of Residential Properties  
Compared to the Listed Price**

- 4%** Sold at **over Listed Price**
- 14%** Sold at **Listed Price**
- 33%** Selling Price was **between 95%-99%** of Listed Price
- 25%** Selling Price was **between 90%-94%** of Listed Price
- 12%** Selling Price was **85-89%** of Listed Price
- 6%** Selling Price was **80-84%** or less of Listed Price
- 4%** Selling Price was **79%** or less of Listed Price

**52% of properties sold within 95% of listed price**